



DRACON

**SOURCE CHINA
CONSTRUCTION**

**DRACON INTERNATIONAL
TRADING NZ LTD**



**DRACON
LEADERS IN SOURCING
QUALITY CONSTRUCTION
MATERIALS**

CHINA BASED

Strategically located within the heart of China, Guangzhou

Close to conduct factory inspections

Quick adapting to China policy change

Access to Trade fairs entire Domestic supply chain

Close to supply chain, quick reaction



LOCATION



SOURCING CYCLE

1. Inquiry Stage
2. Product specs and detail
3. Source suppliers
 1. Go to entire China market
 2. Interview and select suppliers
 3. Background checks on certification, company registration, BL documentation
4. Complete comparative report for clients selection
5. Client Optional
 1. Arrange samples for clients
 2. Arrange factory inspection for clients, visa, hotel, letter of invitation.
6. Place Order
 1. Inspect production
7. Prepare goods for shipping
 1. Load container, inventory and final inspection of goods
 2. Client Approval
 3. FINAL PAYMENT
 4. Arrange freight documentation
 5. Send client BL documentation
8. **Private Tours of Factory Inspections**
 1. Pre planned tours to itinerary



SOURCING CYCLE “smooth process”

- We specialize in Construction
- Location China
- Our Experience and Insights
- New Zealand company
- We understand our clients business model
- We understand our suppliers, Chinese business model
- Our Team are Chinese, NZ and USA
- Our Core Values



OUR COMPETITIVE ADVANTAGE



- We support the economical growth and development of our clients
- Boost our clients profits
- Give our clients the best value of service
- Provide complete turn key sourcing service



DRACON CORE VALUES “your goals are our goals”



- OUR VALUES 'OUR CLIENTS'
- COMPLETE SOURCING SOLUTION
- MITIGATE RISKS
- SOURCE ENTIRE CHINA SUPPLY
- SMOOTH SOURCING CYCLE
- LONG TERM BUSINESS



KEY BENEFITS

- Increase Profits 100-300%
- Save time
- Save money
- Save angst
- Secure long term business
- Scope to expand

Reduce labor costs	70%
Reduce material costs	50%
Reduce running costs	100%
Increase range of products	Yes
Increase profits	100-300%
Build wholesale distribution channels	multiple

COST COMPARISON

* Cost of custom research service depends on project scope



OUR STRENGTHS



Machinery
Concrete
Earth moving
Farm
Haulage
Cranes
Construction
Farming

Construction
Hotel
Commercial
Residential
Industrial

Interior
Commercial
Residential
Industrial

Tools Hardware
Construction
Trade

Exterior
Commercial
Residential
Industrial

Industry
Factory
Auto
Construction
Electrical
Plumbing
Farming
agriculture



SOURCE CHINA all construction products



Foveaux Surry Hills Sydney Australia

A boutique development of 53 residences in the heart of Surry Hills. In a world of cost driven prices, our client needed to be competitive in the cost of build ensuring that all supply of construction materials meet design, costs and building standards.



OUR PROJECTS see more: www.dracon.co.nz/construction-projects



Kissimmee, Florida, USA

Le Reve, a townhouse project located near Disneyland in Kissimmee, Florida, USA. Consisting of 52-unit modern townhouse living complete with swimming pools, clubhouse and a fitness centre.

As an agent for our client, we were contracted to supply building materials of high quality: tiles, marble, quartz, glass railings, shower enclosures, lights, bathtubs, faucets & sinks, wooden doors, iron doors, bathroom vanities, kitchen cabinets and wardrobes etc.



OUR PROJECTS see more: www.dracon.co.nz/construction-projects



Maputo, Mozambique

8 Residential Apartments (15 floors, 4 units/floor. Hotel: We supplied materials, machinery, tower cranes, concrete mixers, elevator systems, dumper trucks etc. We provided engineers and technicians to assist local people with install and erections.

Materials included: tiles, marble, granite, doors, windows, sanitary ware, kitchen and wardrobe installations. Our engineers provide ongoing support.



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Papua New Guinea

Commercial Kitchen & Restaurant fit out

7 Level Playground & Trampoline Park

Staff lockers & Uniforms



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South Pacific Rarotonga Container Homes

NZ/Aust compliant materials

Aircon, Furniture, Fencing

Machinery

Supply all construction



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NZ Ringlock Scaffolding

ASNZS Compliant

Top 3 Factories in all China

Other:

- Kwikstage
- Steel & Tube
- Aluminum

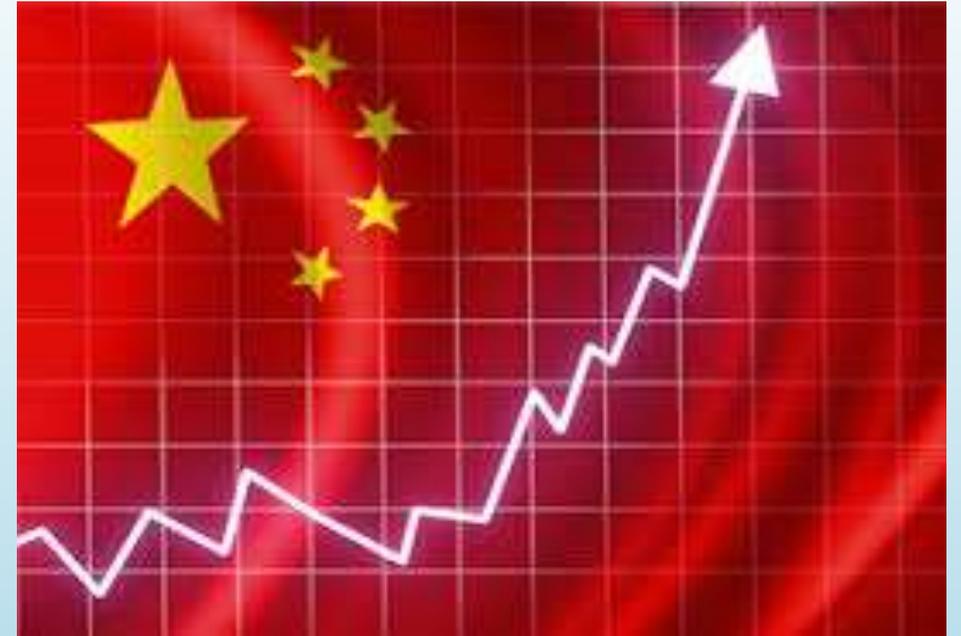


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Fee Structure

- Resource Suppliers
 - 2 suppliers \$400 USD
 - 3 suppliers \$600 USD
 - 4 suppliers \$800 USD
- Complete Source Cycle
 - 5% service fee: over 20,000 USD orders
- Fees
 - Factory inspections \$200USD/day excluding travel & accommodation
 - Inspection of goods, load container, freight documentation \$200USD/day
 - Travel & accommodation TBA



China Globalization

OUR FEES “value for money”

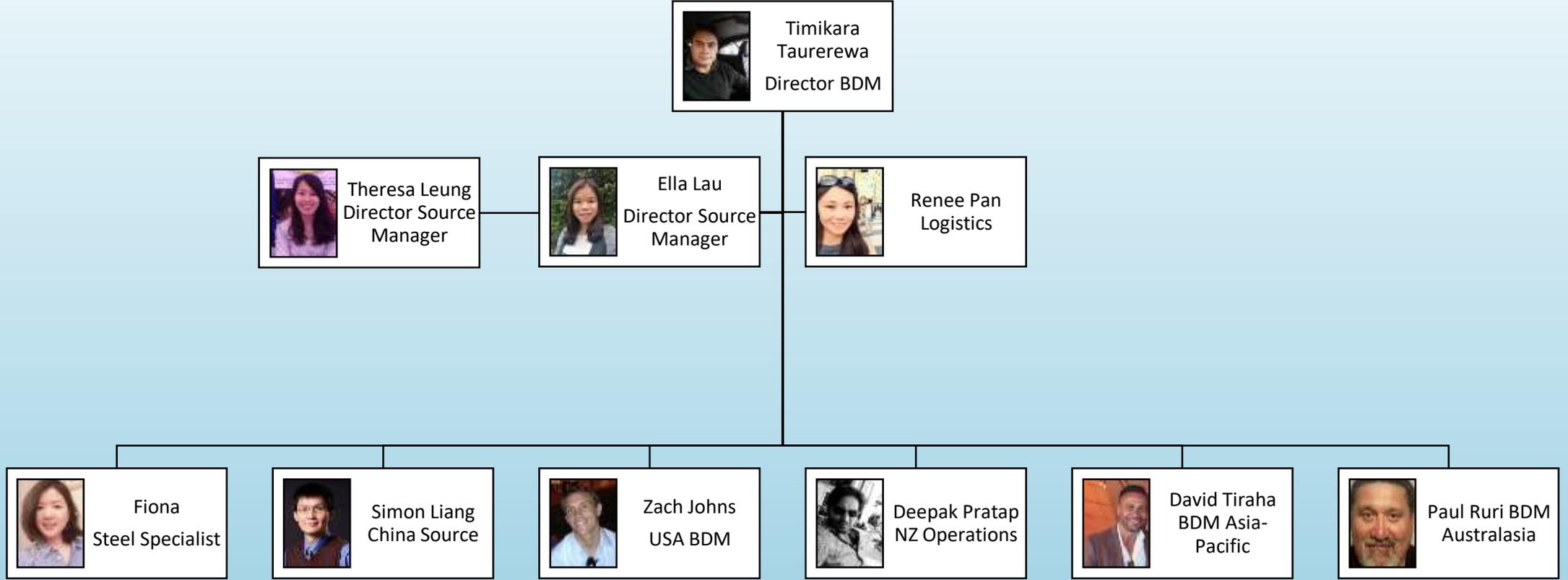


CONTACT US

- DISCUSS YOUR NEEDS
- WE SHARE
 - OUR INSIGHTS
 - OUR EXPERIENCE
 - CASE STUDIES
- START SOURCING

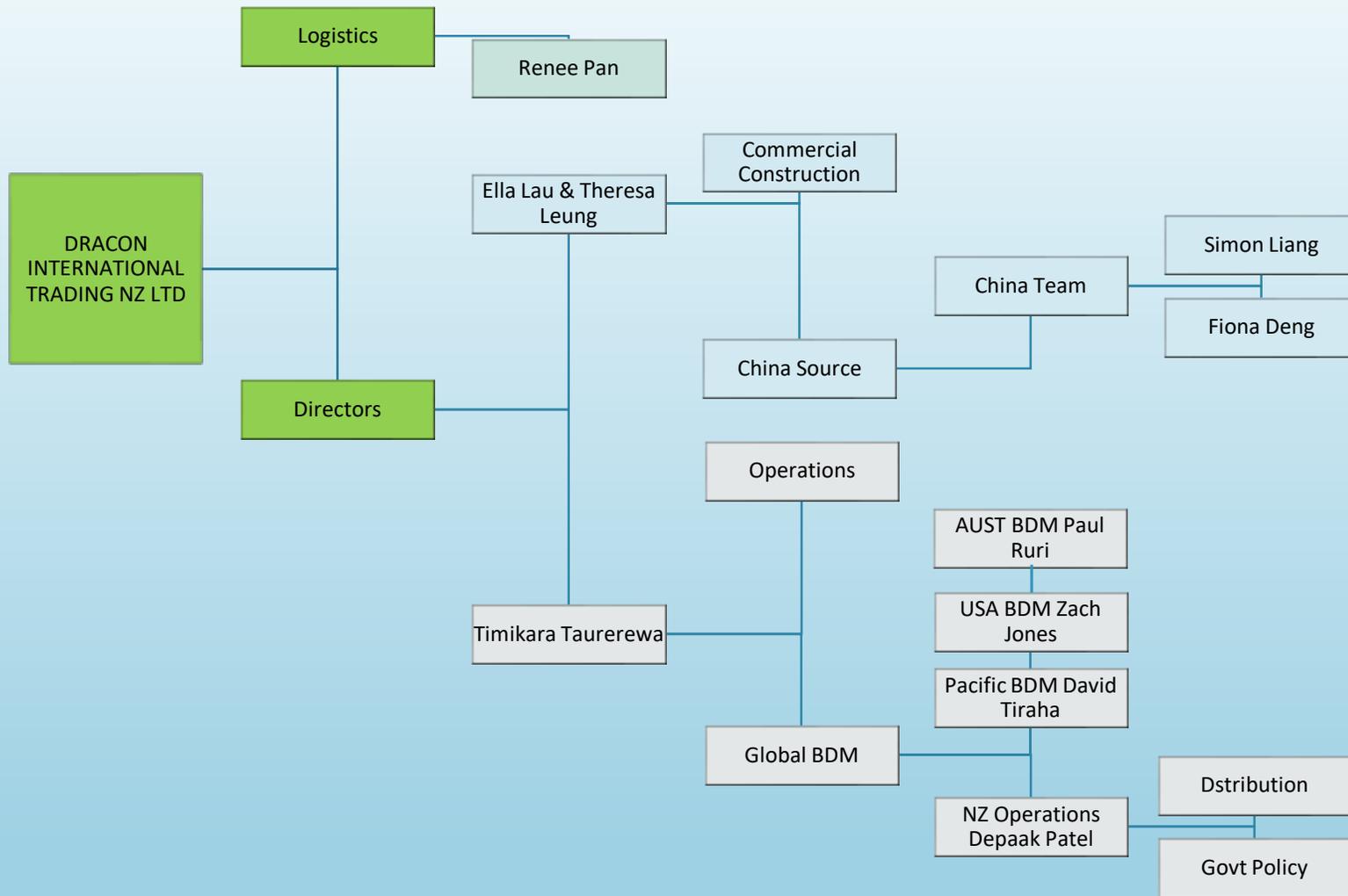


NEXT STEP “could be the game change”



OUR TEAM “nothing beats experience”





Organization Chart “We are Global”



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